

WE'RE HIRING A ACCOUNT MANAGER - NEW BUSINESS

Salary: £30,000 - £32,500 per annum

📍 Halesworth, Suffolk

GET ABOARD OUR
ROCKET SHIP

Job Summary

Do you want to: Join a thriving cosmetics manufacturing business that has seen substantial financial turnover? Work in a creative modern office?

If you have Project Management and/or Account Management experience, we would love to hear from you!

As an Account Manager - New Business you will work as a crucial component within the Commercial Team by discovering and generating new business. Monitor budgets and costs and create quarterly updates by account. You will explore potential new market opportunities with key clients and deliver exciting and ground-breaking products across bath, body, hair care and skincare. You will manage relationships with suppliers and negotiate and nurture those relationships. You will work closely with the chemists and help manage timelines and priorities and assist with ongoing development processes.



What Is On Offer?

- Flexi-time scheme plus 2 days a week working from home
- Duck Off Friday - Leave @ 3pm on Fridays (T&Cs apply)
- 30 days holiday (Inc. Bank Holidays)
- Extra 1 day holiday for every 2 years' service, up to 5 extra days
- Life Assurance
- Employee Assistance Program
- Generous Compassionate and Emergency Leave Policy
- Sick Pay Scheme
- 3.5% Employer Pension Contribution
- Free Parking
- Fun Employee Events

What We Need From You?

- Commercial awareness and new business project management experience - full cycle
- A keen eye for detail and take pride in work
- Good interpersonal and communication skills
- Commercially savvy and an eye for opportunities
- Natural at developing strong relationships, liaising daily with all internal teams, brief progression and be a tough negotiator with the ability to develop long-term relationships with suppliers
- IT literate: Microsoft Word, Excel, Outlook, PowerPoint

About Herrco Cosmetics

A thriving family-owned business based in Halesworth, Suffolk that has been rapidly growing for 30 years and now employs over 160 staff across many different specialisms.

We are an innovative cosmetics manufacturer specialising in award-winning bespoke beauty product development and formulation, spanning skin care, bath and body care, haircare, sun care and much more.

We recruit people onboard our rocket ship who believe in the things we do, who are motivated, hardworking, and make it happen!

Herrco Cosmetics is an equal opportunities employer and is fully committed to treating all of its employees and job applicants equally

For a Glimpse of #TeamHerrco
and Our Working Environment,
Check Out Our Video!

<https://bit.ly/3mp1Xq6>

Interested? Apply At:

www.herrco.co.uk/careers.htm

www.herrco.co.uk

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