

# WE'RE HIRING A SENIOR ACCOUNT MANAGER

Salary: £36,000 - £40,000 per annum

📍 Halesworth, Suffolk

GET ABOARD OUR  
ROCKET SHIP



## Job Summary

As a Senior Account Manager you will work at a senior level to deliver complex projects to some of our key clients. Using your experience and beauty knowledge to nurture and develop accounts, you will explore potential new market opportunities with key clients and deliver exciting and ground-breaking products across bath, body, haircare and skin care.

You will create and develop commercially viable concepts with our innovative Technical Team; spot problems as opportunities to think outside the box and work with the rest of the business to make sure your projects are delivered on time; and be a tough negotiator and able to develop long-term relationships with suppliers working to financial targets as well as approving briefs to ensure all customer requirements are clearly defined.

## What Is On Offer?

- Flexi-time scheme plus 2 days a week working from home
- Duck Off Friday - Leave @ 12 Midday on Fridays (T&Cs apply)
- 30 days holiday (Inc. Bank Holidays)
- Extra 1 day holiday for every 2 years' service, up to 5 extra days
- Life Assurance
- Employee Assistance Program
- Generous Compassionate and Emergency Leave Policy
- Sick Pay Scheme
- 3.5% Employer Pension Contribution
- Free Parking
- Fun Employee Events

## What We Need From You?

- Commercial awareness and Project Management experience - full cycle
- Keen eye for detail and takes pride in work
- Quick learner
- Excellent organisation, project planning and problem-solving skills
- Experience in product development and new projects of high value
- IT literate: Microsoft Word, Excel, Outlook, PowerPoint
- Have a "Can do, Will do" attitude
- Be resilient and tenacious.

## About Herrco Cosmetics

A thriving family-owned business based in Halesworth, Suffolk that has been rapidly growing for 30 years and now employs over 160 staff across many different specialisms.

We are an innovative cosmetics manufacturer specialising in award-winning bespoke beauty product development and formulation, spanning skin care, bath and body care, haircare, sun care and much more.

We recruit people onboard our rocket ship who believe in the things we do, who are motivated, hardworking, and make it happen!

Herrco Cosmetics is an equal opportunities employer and is fully committed to treating all of its employees and job applicants equally

For a Glimpse of #TeamHerrco and Our Working Environment, Check Out Our Video!

<https://bit.ly/3mp1Xq6>

Interested? Apply At:

[www.herrco.co.uk/careers.htm](http://www.herrco.co.uk/careers.htm)

[www.herrco.co.uk](http://www.herrco.co.uk)

T: 01986 874 149

A: Broadway Drive, Halesworth, Suffolk IP19 8QR



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